Loan Agreement

(Third Programmatic Fiscal and Institutional Development Policy Loan)

between the

REPUBLIC OF COLOMBIA

and

INTERNATIONAL BANK FOR RECONSTRUCTION
AND DEVELOPMENT

Dated April 4, 2005
AGREEMENT, dated April 4, 2005, between the REPUBLIC OF COLOMBIA (the Borrower) and the INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT (the Bank).

WHEREAS (A) pursuant to the loans provided to the Borrower under the Loan Agreements dated March 19, 2003 (Loan No. 7163-CO) and November 24, 2003 (Loan No. 7201-CO), the Bank provided assistance to the Borrower in support of the first and second phases of the Borrower’s program of actions, objectives and policies for fiscal and institutional reform, covering fiscal sustainability, public expenditure management, institutional reform and management of public liabilities (the Program), as such program was described in the letters, dated January 20, 2003, and October 20, 2003, from the Borrower to the Bank;

(B) the Bank has received a letter, dated October 30, 2004, from the Borrower: (i) describing its macroeconomic framework and the Program as revised since the date of the second letter referred to in (A) above, which Program consists of actions taken under the first and second phases referred to in (A) above, actions taken as described in Schedule 2 to this Agreement (the Third Phase of the Program), and actions and policies that the Borrower intends to take and adopt in the future; (ii) declaring the Borrower’s commitment to the objectives of the Program; and (iii) requesting assistance from the Bank in support of the Third Phase of the Program during the execution thereof;

(C) the Borrower has maintained a macroeconomic policy framework satisfactory to the Bank; and

(D) on the basis, inter alia, of the foregoing, the Bank has decided in support of the Third Phase of the Program to provide such assistance to the Borrower by making the loan provided for in Article II of this Agreement (the Loan) as hereinafter provided; and

NOW THEREFORE the parties hereto hereby agree as follows:

ARTICLE I

General Conditions; Definitions

Section 1.01. The “General Conditions Applicable to Loan and Guarantee Agreements for Fixed-Spread Loans” of the Bank dated September 1, 1999 (as amended through May 1, 2004), with the modifications set forth below (the General Conditions) constitute an integral part of this Agreement:
(a) Section 2.01, paragraph 41, is modified to read:

“‘Project’ means the third phase of the program, referred to in the Preamble to the Loan Agreement, in support of which the Loan is made.”;

(b) Section 3.08 is modified to read:

“Each withdrawal of an amount of the Loan from the Loan Account shall be made in the Loan Currency. The Bank, at the request and acting as an agent of the Borrower, shall purchase with the Loan Currency withdrawn from the Loan Account such currencies as shall be required to meet payments to be financed out of the proceeds of the Loan.”

(c) Section 5.01 is modified to read:

“The Borrower shall be entitled to withdraw the proceeds of the Loan from the Loan Account in accordance with the provisions of the Loan Agreement and of these General Conditions.”;

(d) the last sentence of Section 5.03 is deleted;

(e) Section 9.07 (c) is modified to read:

“(c) Not later than six months after the Closing Date or such later date as may be agreed for this purpose between the Borrower and the Bank, the Borrower shall prepare and furnish to the Bank a report, of such scope and in such detail as the Bank shall reasonably request, on the execution of the program referred to in the Preamble to the Loan Agreement, the performance by the Borrower and the Bank of their respective obligations under the Loan Agreement and the accomplishment of the purposes of the Loan.”; and

(f) Section 9.05 is deleted in its entirety and Sections 9.06, 9.07 (as modified above), 9.08 and 9.09 are renumbered, respectively, Sections 9.05, 9.06, 9.07 and 9.08.

Section 1.02. Unless the context otherwise requires, the several terms defined in the General Conditions and in the Preamble to this Agreement have the respective meanings therein set forth and the following additional terms have the following meanings:

(a) “Central Bank” means Banco de la República, the Borrower’s central bank;

(b) “Combined Public Sector” means the sum of the following: (i) overall balances of the Borrower’s non-financial public sector; (ii) the operating cash result (quasi-fiscal balance) of the Central Bank; (iii) the overall balance of Fondo de Garantías de Instituciones Financieras (FOGAFIN), the Borrower’s Guarantee Fund for Financial
Institutions; and (iv) the net fiscal costs borne by the Borrower’s central administration and the rest of the Borrower’s non-financial public sector related to financial sector restructuring;

(c) “CONPES means Consejo Nacional de Política Económica y Social, the Borrower’s National Council for Economic and Social Policy;

(d) “Deposit Account” means the account referred to in Section 2.02 (b) of this Agreement;

(e) “DNP” means Departamento Nacional de Planeación, the Borrower’s National Planning Department;

(f) “GDP” means the Borrower’s gross domestic product; and

(g) “MHCP” means Ministerio de Hacienda y Crédito Público, the Borrower’s Ministry of Finance and Public Credit.

ARTICLE II
The Loan

Section 2.01. The Bank agrees to lend to the Borrower, on the terms and conditions set forth or referred to in this Agreement, an amount equal to one hundred million Dollars ($100,000,000), as such amount may be converted from time to time through a Currency Conversion in accordance with the provisions of Section 2.09 of this Agreement.

Section 2.02. (a) Subject to the provisions of paragraphs (b), (c) and (d) of this Section, the Borrower shall be entitled to withdraw the amount of one hundred million Dollars ($100,000,000) from the Loan Account in support of the Program.

(b) Except as the Bank may otherwise agree: (i) all withdrawals from the Loan Account shall be deposited by the Bank into an account designated by the Borrower and acceptable to the Bank; and (ii) the Borrower shall ensure that upon each deposit of an amount of the Loan into said account, an equivalent amount is accounted for in the Borrower’s budget management system, in a manner acceptable to the Bank.

(c) The Borrower undertakes that the proceeds of the Loan shall not be used to finance expenditures excluded pursuant to the provisions of Schedule 1 to this Agreement. If the Bank determines at any time that an amount of the Loan was used to make a payment for an expenditure so excluded, the Borrower shall, promptly upon notice from the Bank, refund an amount equal to the amount of said payment to the Bank. Amounts refunded to the Bank upon such request shall be cancelled.

(d) No withdrawals shall be made from the Loan Account unless the Bank has received payment in full of the fee referred to in Section 2.04 of this Agreement.
Section 2.03. The Closing Date shall be June 30, 2005 or such later date as the Bank shall establish. The Bank shall promptly notify the Borrower of such later date.

Section 2.04. The Borrower shall pay to the Bank a fee in an amount equal to one percent (1%) of the amount of the Loan, subject to any waiver of a portion of such fee as may be determined by the Bank from time to time. Such fee shall be payable not later than sixty (60) days after the Effective Date.

Section 2.05. The Borrower shall pay to the Bank a commitment charge on the principal amount of the Loan not withdrawn from time to time, at a rate equal to: (i) eighty five one-hundredths of one per cent (0.85%) per annum from the date on which such charge commences to accrue in accordance with the provisions of Section 3.02 of the General Conditions to but not including the fourth anniversary of such date; and (ii) seventy five one-hundredths of one per cent (0.75%) per annum thereafter.

Section 2.06. The Borrower shall pay interest on the principal amount of the Loan withdrawn and outstanding from time to time, in respect of each Interest Period at the Variable Rate; provided, that upon a Conversion of all or any portion of the principal amount of the Loan, the Borrower shall, during the Conversion Period, pay interest on such amount in accordance with the relevant provisions of Article IV of the General Conditions.

Section 2.07. Interest and commitment charges shall be payable semiannually in arrears on June 15 and December 15 in each year.

Section 2.08. The Borrower shall repay the principal amount of the Loan in accordance with the provisions of Schedule 3 to this Agreement.

Section 2.09. (a) The Borrower may at any time request any of the following Conversions of the terms of the Loan in order to facilitate prudent debt management:

(i) a change of the Loan Currency of all or any portion of the principal amount of the Loan, withdrawn or unwithdrawn, to an Approved Currency;

(ii) a change of the interest rate basis applicable to all or any portion of the principal amount of the Loan from a Variable Rate to a Fixed Rate, or vice versa; and

(iii) the setting of limits on the Variable Rate applicable to all or any portion of the principal amount of the Loan withdrawn and outstanding by the establishment of an Interest Rate Cap or Interest Rate Collar on said Variable Rate.

(b) Any conversion requested pursuant to paragraph (a) of this Section that is accepted by the Bank shall be considered a “Conversion”, as defined in Section 2.01(7) of the General Conditions, and shall be effected in accordance with the provisions of Article IV of the General Conditions and of the Conversion Guidelines.
ARTICLE III

Particular Covenants

Section 3.01. (a) The Borrower and the Bank shall from time to time, at the request of either party, exchange views on the progress achieved in carrying out the Program.

(b) Prior to each such exchange of views, the Borrower shall furnish to the Bank for its review and comment a report on the progress achieved in carrying out the Program, in such detail as the Bank shall reasonably request.

(c) Without limitation upon the provisions of paragraph (a) of this Section, the Borrower shall exchange views with the Bank on any proposed action to be taken after the disbursement of the Loan which would have the effect of materially reversing the objectives of the Program, or any action taken under the Program including any action specified in Schedule 2 to this Agreement.

Section 3.02. Without limitation upon the provisions of Section 9.01(a) of the General Conditions, the Borrower shall promptly furnish to the Bank such information relating to the provisions of Article II of this Agreement as the Bank may, from time to time, reasonably request.

ARTICLE IV

Additional Event of Suspension

Section 4.01. Pursuant to Section 6.02 (p) of the General Conditions, the following additional events are specified:

(a) The Borrower’s macroeconomic policy framework has become inconsistent with the objectives of the Program.

(b) An action has been taken or a policy has been adopted to reverse any action or policy under the Program in a manner that would, in the opinion of the Bank, adversely affect the achievement of the objectives of the Program.

(c) An action has been taken or a policy has been adopted to reverse any action listed in Schedule 2 to this Agreement.
ARTICLE V

Termination

Section 5.01. The date July 5, 2005, is hereby specified for the purposes of Section 12.04 of the General Conditions.

ARTICLE VI

Representatives of the Borrower; Addresses

Section 6.01. The Minister of Finance and Public Credit of the Borrower is designated as representative of the Borrower for the purposes of Section 11.03 of the General Conditions.

Section 6.02. The following addresses are specified for the purposes of Section 11.01 of the General Conditions:

For the Borrower:

Ministry of Finance and Public Credit
Carrera 7-A. No. 6-45, Piso 8
Bogotá, República de Colombia

Facsimile: (57-1) 350-9344

For the Bank:

International Bank for Reconstruction and Development
1818 H Street, N.W.
Washington, D.C. 20433
United States of America

Cable address: INTBAFRAD
Telex: 248423 (MCI) or 64145 (MCI)
Facsimile: (202) 477-6391
IN WITNESS WHEREOF, the parties hereto, acting through their duly authorized representatives, have caused this Agreement to be signed in their respective names in the District of Columbia, United States of America, as of the day and year first above written.

REPUBLIC OF COLOMBIA

By /s/ Bernardo Ortiz Bravo
Authorized Representative

INTERNATIONAL BANK FOR RECONSTRUCTION AND DEVELOPMENT

By /s/ Pamela Cox
Authorized Representative
SCHEDULE 1

Excluded Expenditures

For purposes of Section 2.02 (c) of this Agreement, the proceeds of the Loan shall not be used to finance any of the following expenditures:

1. expenditures for goods or services supplied under a contract which any national or international financing institution or agency other than the Bank or the Association shall have financed or agreed to finance, or which the Bank or the Association shall have financed or agreed to finance under another loan, credit, or grant;

2. expenditures for goods included in the following groups or subgroups of the Standard International Trade Classification, Revision 3 (SITC, Rev.3), published by the United Nations in Statistical Papers, Series M, No. 34/Rev.3 (1986) (the SITC), or any successor groups or subgroups under future revisions to the SITC, as designated by the Bank by notice to the Borrower:

<table>
<thead>
<tr>
<th>Group</th>
<th>Subgroup</th>
<th>Description of Items</th>
</tr>
</thead>
<tbody>
<tr>
<td>112</td>
<td>-</td>
<td>Alcoholic beverages</td>
</tr>
<tr>
<td>121</td>
<td>-</td>
<td>Tobacco, unmanufactured, tobacco refuse</td>
</tr>
<tr>
<td>122</td>
<td>-</td>
<td>Tobacco, manufactured (whether or not containing tobacco substitutes)</td>
</tr>
<tr>
<td>525</td>
<td>-</td>
<td>Radioactive and associated materials</td>
</tr>
<tr>
<td>667</td>
<td>-</td>
<td>Pearls, precious and semiprecious stones, unworked or worked</td>
</tr>
<tr>
<td>718</td>
<td>718.7</td>
<td>Nuclear reactors, and parts thereof; fuel elements (cartridges), non-irradiated, for nuclear reactors</td>
</tr>
</tbody>
</table>
3. expenditures for goods intended for a military or paramilitary purpose or for luxury consumption;

4. expenditures for environmentally hazardous goods (for purposes of this paragraph the term “environmentally hazardous goods” means goods, the manufacture, use or import of which is prohibited under the laws of the Borrower or international agreements to which the Borrower is a party);

5. expenditures on account of any payment to persons or entities, or any import of goods, if such payment or import is prohibited by a decision of the United Nations Security Council taken under Chapter VII of the Charter of the United Nations; and

6. expenditures under a contract in respect of which the Bank determines that corrupt, fraudulent, collusive or coercive practices were engaged in by representatives of the Borrower or of a beneficiary of the Loan during the procurement or execution of such contract, without the Borrower having taken timely and appropriate action satisfactory to the Bank to remedy the situation.
SCHEDULE 2

Third Phase of the Program

1. (a) The execution of the Borrower’s national central government budget for the year 2004 through September 30, 2004 has been in line with the overall deficit limits set forth in the Borrower’s approved budget for 2004.

(b) The overall deficit of the Combined Public Sector through September 30, 2004 is consistent with the deficit target of 2.3% of GDP for said year.

(c) The overall debt to GDP ratio of the Borrower’s public sector at the end of the year 2004 has not exceeded 47% of GDP.

2. Law No. 863, of December 29, 2003, which approved a reform of the Borrower’s tax system (Estatuto Tributario), has accelerated the phase-out of tax exemptions of profits of certain categories of firms.

3. The administrative costs of the Borrower’s National Directorate of Taxes and Customs (Dirección de Impuestos y Aduanas Nacionales) have not exceeded 0.96% of the amount of taxes and duties collected by such Directorate, during the year 2004.

4. Increase of Borrower tax revenues by at least 0.3% of GDP during the period from the year 2003 to the year 2004 is attributable to improvements in tax administration.

5. The Borrower has established, pursuant to Decree (Decreto) No. 1830, of June 3, 2004, and begun the operation of Comisión Intersectorial de Gestión de Activos Fijos Públicos, the Borrower’s commission responsible for the management of the Borrower’s fixed assets.

6. The Borrower has implemented, in the Borrower’s Ministry of the Interior and Justice and MHCP, the policies and actions for legal defense of the Borrower’s administration established in CONPES document number 3250, dated October 20, 2003.

7. The Borrower’s Executive Branch has submitted to the Borrower’s Congress Bill of Law No. 194/2003 C, which provides for a new organic budget code (Ley Orgánica del Presupuesto) which, inter alia: (i) mandates a medium-term expenditure framework; (ii) reduces budgetary inflexibilities; (iii) narrows the definition of social expenditures; and (iv) enhances the role of MHCP in regulating public expenditure aggregates.

8. The Borrower has restructured the National Royalties Fund (Fondo Nacional de Regalías), pursuant to Decree (Decreto) No. 195, of January 26, 2004, and has allocated the necessary funding from said Fund to sustain places created for new students in 2003.

9. The Borrower has established, pursuant to Decree (Decreto) No. 3620, of November 9, 2004, Comisión Intersectorial de Contratación Pública, the Borrower’s commission responsible for establishing common guidelines for, and evaluating and monitoring, procurement of goods, works and services by the Borrower’s public sector.
10. (a) The contracts (Convenios Interadministrativos de Gestión) entered into among MHCP, the Borrower’s Ministry of Social Protection and DNP: and (i) the Borrower’s National Training Service (Servicio Nacional de Aprendizaje); and (ii) the Colombian Family Welfare Institute (Instituto Colombiano de Bienestar Familiar), signed on October, 2003, for the purposes of improving the services provided by the latter two agencies in accordance with the targets and indicators set forth in the strategic plans of such agencies for the period 2003-2006, are being implemented as agreed, based on DNP evaluation reports issued in October, 2004.

(b) The Borrower has identified, pursuant to a letter from the Deputy General Director of DNP, dated February 16, 2005 the following agencies: Superintendencia Nacional de Salud; Instituto Colombiano para el Desarrollo y la Ciencia; Instituto de Investigación e Informática Geo-científica, Minero-ambiental y Nuclear; Electrificadora de Santander; Instituto Colombiano de Crédito Educativo y Estudios Técnicos en el Exterior; Departamento Administrativo Nacional de Estadística; and Instituto Geográfico Agustín Codazzi, from which 4 shall enter into contracts with MHCP, the Borrower’s relevant sector Ministry and DNP, for the same purposes of the contracts referred to in (a) above.

11. A baseline and a subset of progress indicators for monitoring progress and final goals of the Borrower’s administration reform process have been applied to the reforms achieved to date and have been made publicly available.
SCHEDULE 3

Amortization Schedule

1. The following table sets forth the Principal Payment Dates of the Loan and the percentage of the total principal amount of the Loan payable on each Principal Payment Date (Installment Share). If the proceeds of the Loan shall have been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined by the Bank by multiplying: (a) the total principal amount of the Loan withdrawn and outstanding as of the first Principal Payment Date; by (b) the Installment Share for each Principal Payment Date, such repayment amount to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.

<table>
<thead>
<tr>
<th>Payment Date</th>
<th>Installment Share (Expressed as a %)</th>
</tr>
</thead>
<tbody>
<tr>
<td>On each June 15 and December 15</td>
<td></td>
</tr>
<tr>
<td>Beginning December 15, 2013 through June 15, 2018</td>
<td>10%</td>
</tr>
</tbody>
</table>

2. If the proceeds of the Loan shall not have been fully withdrawn as of the first Principal Payment Date, the principal amount of the Loan repayable by the Borrower on each Principal Payment Date shall be determined as follows:

   (a) To the extent that any proceeds of the Loan shall have been withdrawn as of the first Principal Payment Date, the Borrower shall repay the amount withdrawn and outstanding as of such date in accordance with paragraph 1 of this Schedule.

   (b) Any withdrawal made after the first Principal Payment Date shall be repaid on each Principal Payment Date falling after the date of such withdrawal in amounts determined by the Bank by multiplying the amount of each such withdrawal by a fraction, the numerator of which shall be the original Installment Share specified in the table in paragraph 1 of this Schedule for said Principal Payment Date (the Original Installment Share) and the denominator of which shall be the sum of all remaining Original Installment Shares for Principal Payment Dates falling on or after such date, such repayment amounts to be adjusted, as necessary, to deduct any amounts referred to in paragraph 4 of this Schedule, to which a Currency Conversion applies.

3. (a) Withdrawals made within two (2) calendar months prior to any Principal Payment Date shall, for the purposes solely of calculating the principal amounts payable on any Principal Payment Date, be treated as withdrawn and outstanding on the second Principal Payment Date following the date of withdrawal and shall be repayable on each Principal Payment Date commencing with the second Principal Payment Date following the date of withdrawal.
(b) Notwithstanding the provisions of subparagraph (a) of this paragraph 3, if at any time the Bank shall adopt a due date billing system under which invoices are issued on or after the respective Principal Payment Date, the provisions of such subparagraph shall no longer apply to any withdrawals made after the adoption of such billing system.

4. Notwithstanding the provisions of paragraphs 1 and 2 of this Schedule, upon a Currency Conversion of all or any portion of the withdrawn principal amount of the Loan to an Approved Currency, the amount so converted in said Approved Currency that shall be repayable on any Principal Payment Date occurring during the Conversion Period, shall be determined by the Bank by multiplying such amount in its currency of denomination immediately prior to said Conversion by either: (i) the exchange rate that reflects the amounts of principal in said Approved Currency payable by the Bank under the Currency Hedge Transaction relating to said Conversion; or (ii) if the Bank so determines in accordance with the Conversion Guidelines, the exchange rate component of the Screen Rate.

5. If the principal amount of the Loan withdrawn and outstanding from time to time shall be denominated in more than one Loan Currency, the provisions of this Schedule shall apply separately to the amount denominated in each Loan Currency, so as to produce a separate amortization schedule for each such amount.