Implementation Status & Results
Burkina Faso
Agricultural Diversification and Market Development Project (P081567)

Operation Name: Agricultural Diversification and Market Development Project (P081567)
Project Stage: Implementation
Seq.No: 10
Status: ARCHIVED
Archive Date: 04-Jan-2012
Country: Burkina Faso
Approval FY: 2006
Product Line: IBRD/IDA
Region: AFRICA
Lending Instrument: Specific Investment Loan
Implementing Agency(ies): Burkina Faso - Ministry of Agriculture, Hydraulics, and Halieutic Resources

Key Dates
Board Approval Date: 20-Jun-2006
Original Closing Date: 31-Mar-2013
Planned Mid Term Review Date: 31-Mar-2013
Last Archived ISR Date: 04-Jan-2012
Effectiveness Date: 11-Dec-2006
Revised Closing Date: 31-Mar-2013
Actual Mid Term Review Date:

Project Development Objectives
Project Development Objective (from Project Appraisal Document)
The project development objective is to increase the competitiveness of selected agricultural subsectors that target national and regional markets, thereby contributing to broad-based agricultural growth in Burkina-Faso.

Has the Project Development Objective been changed since Board Approval of the Project?
☐ Yes  ☐ No

Component(s)

<table>
<thead>
<tr>
<th>Component Name</th>
<th>Component Cost</th>
</tr>
</thead>
<tbody>
<tr>
<td>Improvement of Agro-sylvo-pastoral supply chains</td>
<td>39.50</td>
</tr>
<tr>
<td>DEVELOPMENT OF IRRIGATION AND MARKETING INFRASTRUCTURE</td>
<td>33.70</td>
</tr>
<tr>
<td>IMPROVING OF THE BUSINESS ENVIRONMENT, REGULATORY FRAMEWORK AND PROVISION OF ADVISORY SERVICES</td>
<td>11.30</td>
</tr>
</tbody>
</table>

Overall Ratings

<table>
<thead>
<tr>
<th></th>
<th>Previous Rating</th>
<th>Current Rating</th>
</tr>
</thead>
<tbody>
<tr>
<td>Progress towards achievement of PDO</td>
<td>Satisfactory</td>
<td>Satisfactory</td>
</tr>
<tr>
<td>Overall Implementation Progress (IP)</td>
<td>Moderately Satisfactory</td>
<td>Moderately Satisfactory</td>
</tr>
<tr>
<td>Overall Risk Rating</td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

Implementation Status Overview
The project continues to progress satisfactorily towards achieving its development objectives. Results at February 2012 indicated that: i) the project activities reached around 215000 beneficiaries out of 200000 targeted at the end of the project; ii) exports in the international market have reached 39200 out of 35000 targeted, mainly due to the boom in Sesame export; iii) Export in the sub region have reached 54500 tons out of 20000 ton targeted. These data are partial as onion and mangoes commercialization are still underway; iv) a
survey in February analyzed a sample of 146 micro-enterprise out of 2900 supported by the project indicated that 40% of these micro-enterprises out of 60% targeted at the end of the project have increased their revenues by 50%. The survey in February also found that the project has created around 11000 jobs and total revenues generated by the micro-enterprises supported by the project amount at CFA9 milliards (USD18 billions). A more comprehensive survey is underway and will cover at least a sample of 1000 micro-enterprises.

One of the major achievements is the completion of the structuring process of the value chains which led to the establishment of 4 inter-professions: Cattle/beef, Onion and Poultry and Mangoes. Each inter-profession include producers, processors and traders who meet regularly to review the issues faced by the project and found solutions. These inter-professions have prepared a value chain development plan which implementation are being supported by the project.

The delay in the irrigation works have justified the processing of an extension of the project closing date to March 14, 2014 to allow full completion. This extension will also be used to consolidate project activities. Several irrigation studies (around 1000 ha) have been completed and works for around 400 ha are under way. The study of the Bagre area (1130ha) is being revised before the launching of a new bidding. The Government has requested an additional financing to be processed before the end of the year as the disbursement rate is 74% and 94% of the financing is already committed.

Regarding the targeted value chains:

Mangoes- The value chain continue to consolidate: i) Diversification of markets are yielding good results - Mango export to Morocco by road at mid-campaign is amounting to 300 tons; ii) Under a south south collaboration with South Africa, the project is improving the mangoes processing technology and have concluded a exportation of dry mangoes agreement; iii) Among the three PPP with large private sector entities (Dafani, a mango processing plant; Durabilis a firm from Peru and FRUITEQ), one have already be signed and the two others should be ready by end July.

Onions- This sector continue to develop rapidly. Through the project support, production has increased from 231000 tons in 2010 to 366000 tons in 2011 and storage capacity reached 5130 tons. The combination of an increase in Onion production in Niger and Burkina added to a high increase in onion imports from European countries has affected onion prices which remained very low this year. The project is launching a market study in the Burkina and in the subregion to better understand this issue and found adequate solution. In the meantime the project will support the increase in storage capacities and launch with the WAAPP the development of onion processing technologies.

Cattle/beef and poultry sector continue to progress in the domain of production area - Annual capacity for fattening has been increased to 48000 bovines and 7500 sheep/goats while for poultry total annual production capacity reached 520000 animals. The poultry vaccination campaign have permitted to cover 22% total poultry. Discussion is underway to increase the national vaccination coverage to at least 60%. As the project had a lot of difficulties to link the production of meet with the regional market, it is supporting 4 meet enterprises to deliver quality meet to local supermarkets and mining industries.

Locations

<table>
<thead>
<tr>
<th>Country</th>
<th>First Administrative Division</th>
<th>Location</th>
<th>Planned</th>
<th>Actual</th>
</tr>
</thead>
<tbody>
<tr>
<td>Burkina-Faso</td>
<td>Boucle du Mouhoun</td>
<td>Boucle du Mouhoun</td>
<td>✔</td>
<td></td>
</tr>
</tbody>
</table>

Results

Project Development Objective Indicators
### Project Direct Beneficiaries

<table>
<thead>
<tr>
<th>Indicator Name</th>
<th>Core</th>
<th>Unit of Measure</th>
<th>Baseline</th>
<th>Current</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Number</td>
<td>Value</td>
<td>0.00</td>
<td>215000.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Date</td>
<td></td>
<td>27-Mar-2006</td>
<td>31-May-2012</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Comments</td>
<td></td>
<td></td>
<td>This indicator was added at mid-term.</td>
</tr>
</tbody>
</table>

### Percentage of Beneficiary Producers Income Increase for Targeted Commodities

<table>
<thead>
<tr>
<th>Indicator Name</th>
<th>Core</th>
<th>Unit of Measure</th>
<th>Baseline</th>
<th>Current</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Percentage</td>
<td>Value</td>
<td>40.00</td>
<td>60.00</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Date</td>
<td></td>
<td>31-May-2012</td>
<td>31-Mar-2013</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Comments</td>
<td></td>
<td></td>
<td>survey underway</td>
</tr>
</tbody>
</table>

### Agricultural Exports (Cotton Excluded) for the Targeted Supply Chains Reach 35,000 Tons on International Markets, by Project Closure

<table>
<thead>
<tr>
<th>Indicator Name</th>
<th>Core</th>
<th>Unit of Measure</th>
<th>Baseline</th>
<th>Current</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Text</td>
<td>Value</td>
<td>17,500 tons</td>
<td>39200</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Date</td>
<td></td>
<td>27-Mar-2006</td>
<td>31-May-2012</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Comments</td>
<td></td>
<td></td>
<td>35,000 tons</td>
</tr>
</tbody>
</table>

### Agricultural Exports (Cotton Excluded) for the Targeted Supply Chains Reach 20,000 Tons on Sub-Regional Markets, by Project Closure

<table>
<thead>
<tr>
<th>Indicator Name</th>
<th>Core</th>
<th>Unit of Measure</th>
<th>Baseline</th>
<th>Current</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Text</td>
<td>Value</td>
<td>6,000 tons</td>
<td>54500</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Date</td>
<td></td>
<td>27-Mar-2006</td>
<td>31-May-2012</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Comments</td>
<td></td>
<td></td>
<td>20,000 tons</td>
</tr>
</tbody>
</table>

### Intermediate Results Indicators

<table>
<thead>
<tr>
<th>Indicator Name</th>
<th>Core</th>
<th>Unit of Measure</th>
<th>Baseline</th>
<th>Current</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td>Number of interprofessional organization established</td>
<td>Number</td>
<td>Number</td>
<td>Value 0.00</td>
<td>4.00</td>
<td></td>
</tr>
<tr>
<td>Date</td>
<td>27-Mar-2006</td>
<td>31-May-2012</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comments</td>
<td>The inter-profession for Mangoes, cattle/beef, Poultry and onions have been created</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Nombre of Micro-Projects Implemented

<table>
<thead>
<tr>
<th>Indicator Name</th>
<th>Core</th>
<th>Unit of Measure</th>
<th>Baseline</th>
<th>Current</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Number</td>
<td>Value 0.00</td>
<td>2153.00</td>
<td>2500.00</td>
</tr>
<tr>
<td>Date</td>
<td>27-Mar-2006</td>
<td>31-Oct-2011</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comments</td>
<td>Micro-projects are micro-enterprises.</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

### Increase in Non Cotton Targetted Commodities Production

<table>
<thead>
<tr>
<th>Indicator Name</th>
<th>Core</th>
<th>Unit of Measure</th>
<th>Baseline</th>
<th>Current</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Percentage</td>
<td>Value 38.00</td>
<td>25.00</td>
<td></td>
</tr>
<tr>
<td>Date</td>
<td>27-Mar-2006</td>
<td>31-Oct-2011</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comments</td>
<td>Mainly onion</td>
<td></td>
<td></td>
<td></td>
<td></td>
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</tbody>
</table>

### Hectares of Land Irrigated

<table>
<thead>
<tr>
<th>Indicator Name</th>
<th>Core</th>
<th>Unit of Measure</th>
<th>Baseline</th>
<th>Current</th>
<th>End Target</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Text</td>
<td>Value 0</td>
<td>1370</td>
<td></td>
</tr>
<tr>
<td>Date</td>
<td>28-Apr-2006</td>
<td>31-Jan-2011</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Comments</td>
<td>Implementation faced procurement delays and should be boosted this coming year</td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>
Large scale development in Bagre (1300ha) contract is canceled and re-advertised.

<table>
<thead>
<tr>
<th>Increase in cotton yield</th>
<th>Text</th>
<th>Value</th>
<th>Date</th>
<th>Comments</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>Cotton yield: 1,050 kg/ha</td>
<td>31-Dec-2004</td>
<td>31-May-2012</td>
</tr>
</tbody>
</table>

Data on Financial Performance (as of 17-May-2012)

Financial Agreement(s) Key Dates

<table>
<thead>
<tr>
<th>Project</th>
<th>Ln/Cr/Tf</th>
<th>Status</th>
<th>Approval Date</th>
<th>Signing Date</th>
<th>Effectiveness Date</th>
<th>Original Closing Date</th>
<th>Revised Closing Date</th>
</tr>
</thead>
</table>

Disbursements (in Millions)

<table>
<thead>
<tr>
<th>Project</th>
<th>Ln/Cr/Tf</th>
<th>Status</th>
<th>Currency</th>
<th>Original</th>
<th>Revised</th>
<th>Cancelled</th>
<th>Disbursed</th>
<th>Undisbursed</th>
<th>% Disbursed</th>
</tr>
</thead>
<tbody>
<tr>
<td>P081567</td>
<td>IDA-41950</td>
<td>Effective</td>
<td>XDR</td>
<td>46.00</td>
<td>46.00</td>
<td>0.00</td>
<td>34.39</td>
<td>11.61</td>
<td>75.00</td>
</tr>
</tbody>
</table>

Disbursement Graph
Key Decisions Regarding Implementation
The project continues to progress satisfactorily towards achieving its development objectives. Results at February 2012 indicated that: i) the project activities reached around 215000 beneficiaries out of 200000 targeted at the end of the project; ii) exports in the international market have reached 39200 out of 35000 targeted, mainly due to the boom in Sesame export; iii) Export in the sub region have reached 54500 tons out of 20000 ton targeted. These data are partial as onion and mangoes commercialization are still underway; iv) a survey in February analyzed a sample of 146 micro-enterprise out of 2900 supported by the project indicated that 40% of these micro-enterprises out of 60% targeted at the end of the project have increased their revenues by 50%. The survey in February also found that the project has created around 11000 jobs and total revenues generated by the micro-enterprises supported by the project amount at CFA9 milliards (USD18 billions). A more comprehensive survey is underway and will cover at least a sample of 1000 micro-enterprises.

Restructuring History
There has been no restructuring to date.

Related Projects
There are no related projects.